

APPENDIX C
COST PROPOSAL
ONE YEAR DEPLOYMENT PLAN
(Revised, February 4, 2002, RFP #GTA000040)

Where there is a reference in the RFP to deliverables, submission requirements or other response and contract performance discussions, said discussion may not be all inclusive of all requirements in the RFP. It is incumbent upon the contractor to read this entire RFP carefully and respond to, and price, all requirements and ensure "Total Contract Value for ALL Requirements" above includes all requirements.

Price Breakdown

FIRST YEAR DEPLOYMENT

1. First Year Deployment Unit Price for DRE: \$2,769.91

This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.

2. First Year Deployment Unit Price for ABS: \$6,403.77. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.

3. First Year Deployment price for training Election Officials (Election Superintendent). It is anticipated that the number will be 159. \$4,513.21.
This unit price must include all cost associated with training.

4. First Year Deployment price for training poll workers (Poll Manager). It is anticipated that the number will be 2,798: \$49.75. This unit price must include all cost associated with training.

5. First Year Deployment price for training Kennesaw State Center for Elections personnel. It is anticipated that the number will be five (5) trainees: \$2,400.00. This unit price must include all cost associated with training.

6. First Year Deployment Per Precinct Price for On-Site Support: \$368.21. This per precinct price must include all cost associated with on-site support.

7. Total Contract Value for ALL Requirements including G & A* for First Year Deployment: \$53,950,000.00**

*G & A = all General and Administrative Costs, Profits, Travel, per diem, and ALL costs associated with this contract.

**These are the figures that will be used in the evaluation of your cost proposal.

OPTION YEAR ONE

8. **Option Year One Unit Price for Additional DRE: \$2,769.91 This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.
9. **Option Year One Unit Price for Additional ABS: \$6,403.77. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.
10. **Option Year One price for training Election Officials (Election Superintendent). It is anticipated that the number will be 159: \$3,000.00. This unit price must include all cost associated with training.
11. **Option Year One price for training poll workers (Poll Manager). It is anticipated that the number will be 2,798: \$52.24 This unit price must include all cost associated with training.
12. **Option Year One price for training Kennesaw State Center for Elections personnel. It is anticipated that the number will be five (5) trainees: \$3,000.00 This unit price must include all cost associated with training.
13. **Option Year One Per Precinct Price for On-Site Support: \$386.62. This per precinct price must include all cost associated with on-site support.

OPTION YEAR TWO

14. **Option Year Two Unit Price for Additional DRE: \$2,769.91
This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.
15. **Option Year Two Unit Price for Additional ABS: \$6,403.77. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.
16. **Option Year Two price for training Election Officials (Election Superintendent). It is anticipated that the number will be 159: \$3,150.00. This unit price must include all cost associated with training.
17. **Option Year Two price for training poll workers (Poll Manager). It is anticipated that the number will be 2,798: \$54.85. This unit price must include all cost associated with training.

18. **Option Year Two price for training Kennesaw State Center for Elections personnel. It is anticipated that the number will be five (5) trainees: \$3,150.00. This unit price must include all cost associated with training.

19. **Option Year Two Per Precinct Price for On-Site Support: \$405.95. This per precinct price must include all cost associated with on-site support.

OPTION YEAR THREE

20. **Option Year Three Unit Price for Additional DRE: \$2,769.91.

This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.

21. **Option Year Three Unit Price for Additional ABS: \$6,403.77.

This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.

22. **Option Year Three price for training Election Officials (Election Superintendent). It is anticipated that the number will be 159: \$3,307.50.

This unit price must include all cost associated with training.

23. **Option Year Three price for training poll workers (Poll Manager). It is anticipated that the number will be 2,798: \$57.59. This unit price must include all cost associated with training.

24. **Option Year Three price for training Kennesaw State Center for Elections personnel. It is anticipated that the number will be five (5) trainees: \$3,307.50. This unit price must include all cost associated with training.

25. **Option Year Three Per Precinct Price for On-Site Support: \$426.25. This per precinct price must include all cost associated with on-site support.

ANNUAL MAINTENANCE IN OUT YEARS

26. **Annual Maintenance price per DRE unit after the warranty has expired: \$95.00.

27. **Annual Maintenance price per ABS after the warranty has expired: \$150.00.

28. **Annual Maintenance price per registered voter for GEMS software after the warranty has expired: \$0.13.

Note: All pricing submitted must be extended to city and county governments. Failure to agree to this may cause your proposal to be rejected.

APPENDIX C
COST PROPOSAL
TWO YEAR DEPLOYMENT PLAN
(Revised, February 4, 2002, RFP #GTA000040)

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Price Breakdown

FIRST YEAR DEPLOYMENT

1. First Year Deployment Unit Price for DRE: \$2,769.91.
This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.
2. First Year Deployment Unit Price for ABS: \$6,403.77. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.
3. First year deployment price for training Election Officials (Election Superintendent). It is anticipated that the number will be 159: \$4,513.21.
This unit price must include all cost associated with training.
4. First year deployment price for training poll workers (Poll Manager). It is anticipated that the number will be 2,798: \$49.75. This unit price must include all cost associated with training.
5. First year deployment price for training Kennesaw State Center for Elections personnel. It is anticipated that the number will be five (5) trainees: \$2,400.00. This unit price must include all cost associated with training.
6. First Year Deployment Per Precinct Price for On-Site Support: \$368.21. This per precinct price must include all cost associated with on-site support.

SECOND YEAR DEPLOYMENT

7. Second Year Deployment Unit Price for DRE: \$2,769.91.
This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.

8. Second Year Deployment Unit Price for ABS: \$6,403.77. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.

9. Second Year Deployment price for training Election Officials (Election Superintendent). It is anticipated that the number will be 159: \$3,000.00. This unit price must include all cost associated with training.

10. Second Year Deployment price for training poll workers (Poll Manager). It is anticipated that the number will be 2,798: \$52.24. This unit price must include all cost associated with training.

11. Second Year Deployment price for training Kennesaw State Center for Elections personnel. It is anticipated that the number will be five (5) trainees: \$3,000.00. This unit price must include all cost associated with training.

12. Second Year Deployment Per Precinct Price for On-Site Support: \$386.62. This per precinct price must include all cost associated with on-site support.

13. Total Contract Value for ALL Requirements including G & A* for First Year Deployment and Second Year Deployment: \$55,172,102.21**

*G & A = all General and Administrative Costs, Profits, Travel, per diem, and ALL costs associated with this contract.

**These are the figures that will be used in the evaluation of your cost proposal.

OPTION YEAR ONE

14. **Option Year One Unit Price for Additional DRE: \$2,769.91. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.

15. **Option Year One Unit Price for Additional ABS: \$6,403.77. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.

16. **Option Year One price for training Election Officials (Election Superintendent). It is anticipated that the number will be 159: \$3,150.00. This unit price must include all cost associated with training.

17. **Option Year One price for training poll workers (Poll Manager). It is anticipated that the number will be 2,798: \$54.85. This unit price must include all cost associated with training.

18. **Option Year One price for training Kennesaw State Center for Elections personnel. It is anticipated that the number will be five (5) trainees: \$3,150.00. This unit price must include all cost associated with training.

19. **Option Year One Per Precinct Price for On-Site Support: \$405.95. This per precinct price must include all cost associated with on-site support.

OPTION YEAR TWO

20. **Option Year Two Unit Price for Additional DRE: \$2,769.91. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.

21. **Option Year Two Unit Price for Additional ABS: \$6,403.77. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.

22. **Option Year Two price for training Election Officials (Election Superintendent). It is anticipated that the number will be 159: \$3,307.50. This unit price must include all cost associated with training.

23. **Option Year Two price for training poll workers (Poll Manager). It is anticipated that the number will be 2,798: \$57.59. This unit price must include all cost associated with training.

24. **Option Year Two price for training Kennesaw State Center for Elections personnel. It is anticipated that the number will be five (5) trainees: \$3,307.50. This unit price must include all cost associated with training.

25. **Option Year Two Per Precinct Price for On-Site Support: \$426.25. This per precinct price must include all cost associated with on-site support.

ANNUAL MAINTENANCE IN OUT YEARS

26. **Annual Maintenance price per DRE unit after the warranty has expired: \$95.00.

27. **Annual Maintenance price per ABS after the warranty has expired: \$150.00.

28. **Annual Maintenance price per registered voter for GEMS software after the warranty has expired: \$0.13.

APPENDIX C
COST PROPOSAL
THREE YEAR DEPLOYMENT PLAN
(Revised, February 4, 2002, RFP #GTA000040)

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Price Breakdown

FIRST YEAR DEPLOYMENT

1. First Year Deployment Unit Price for DRE: \$2,769.91.
This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.
2. First Year Deployment Unit Price for ABS: \$6,403.77. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.
3. First year deployment price for training Election Officials (Election Superintendent). It is anticipated that the number will be 159: \$4,513.21.
This unit price must include all cost associated with training.
4. First year deployment price for training poll workers (Poll Manager). It is anticipated that the number will be 2,798: \$49.75. This unit price must include all cost associated with training.
5. First year deployment price for training Kennesaw State Center for Elections personnel. It is anticipated that the number will be five (5) trainees: \$2,400.00. This unit price must include all cost associated with training.
6. First Year Deployment Per Precinct Price for On-Site Support: \$368.21. This per precinct price must include all cost associated with on-site support.

SECOND YEAR DEPLOYMENT

7. Second Year Deployment Unit Price for DRE: \$2,769.91.
This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any

related hardware and associated software, with a full warranty, as outlined in 2.5.3.

8. Second Year Deployment Unit Price for ABS: \$6,403.77. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.

9. Second Year Deployment price for training Election Officials (Election Superintendent). It is anticipated that the number will be 159: \$3,000.00. This unit price must include all cost associated with training.

10. Second Year Deployment price for training poll workers (Poll Manager). It is anticipated that the number will be 2,798: \$52.24. This unit price must include all cost associated with training.

11. Second Year Deployment price for training Kennesaw State Center for Elections personnel. It is anticipated that the number will be five (5) trainees: \$3,000.00. This unit price must include all cost associated with training.

12. Second Year Deployment Per Precinct Price for On-Site Support: \$386.62. This per precinct price must include all cost associated with on-site support.

THIRD YEAR DEPLOYMENT

13. Third Year Deployment Unit Price for DRE: \$2,769.91. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.

14. Third Year Deployment Unit Price for ABS: \$6,403.77. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.

15. Third Year Deployment price for training Election Officials (Election Superintendent). It is anticipated that the number will be 159: \$3,150.00. This unit price must include all cost associated with training.

16. Third Year Deployment price for training poll workers (Poll Manager). It is anticipated that the number will be 2,798: \$54.85. This unit price must include all cost associated with training.

17. Third Year Deployment price for training Kennesaw State Center for Elections personnel. It is anticipated that the number will be five (5) trainees: \$3,150.00. This unit price must include all cost associated with training.

18. Third Year Deployment Per Precinct Price for On-Site Support: \$405.95. This per precinct price must include all cost associated with on-site support.

19. Total Contract Value for ALL Requirements including G & A* for First Year Deployment, Second Year Deployment and Third Year Deployment \$56,385,689.55**

*G & A = all General and Administrative Costs, Profits, Travel, per diem, and ALL costs associated with this contract.

**These are the figures that will be used in the evaluation of your cost proposal.

OPTION YEAR ONE

20. **Option Year One Unit Price for Additional DRE: \$2,769.91.

This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.

21. **Option Year One Unit Price for Additional ABS: \$6,403.77. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.

22. **Option Year One price for training Election Officials (Election Superintendent). It is anticipated that the number will be 159: \$3,307.50. This unit price must include all cost associated with training.

23. **Option Year One price for training poll workers (Poll Manager). It is anticipated that the number will be 2,798: \$57.59. This unit price must include all cost associated with training.

24. **Option Year One price for training Kennesaw State Center for Elections personnel. It is anticipated that the number will be five (5) trainees: \$3,307.50. This unit price must include all cost associated with training.

25. **Option Year One Per Precinct Price for On-Site Support: \$426.25. This per precinct price must include all cost associated with on-site support.

ANNUAL MAINTENANCE IN OUT YEARS

26. **Annual Maintenance price per DRE unit after the warranty has expired: \$95.00.

27. **Annual Maintenance price per ABS after the warranty has expired: \$150.00.

28. **Annual Maintenance price per registered voter for GEMS software after the warranty has expired: \$0.13.