

# Appendix L

## Best and Final Offer COST PROPOSAL - RFP GTA 000040 ONE YEAR DEPLOYMENT PLAN

Where there is a reference in the RFP to deliverables, submission requirements or other response and contract performance discussions, said discussion may not be all inclusive of all requirements in the RFP. It is incumbent upon the contractor to read this entire RFP carefully and respond to, and price, all requirements and ensure "Total Contract Value for ALL Requirements" above includes all requirements.

### Price Breakdown

#### FIRST YEAR DEPLOYMENT

1. First Year Deployment Unit Price for DRE: \$2,683.81. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3. Number of units to be supplied: 19,015.
2. First Year Deployment Unit Price for ABS: \$2,545.50. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3. Number of units to be supplied: 400.
3. First Year Deployment price for training Election Officials (Election Superintendent). It is anticipated that the number will be 159. \$4,513.21. This unit price (per person) must include all cost associated with training.
4. First Year Deployment price for training poll workers (Poll Manager). It is anticipated that the number will be 2,826. \$49.26. This unit price (per person) must include all cost associated with training.
5. First Year Deployment price for training Kennesaw State Center for Elections personnel. It is anticipated that the number will be five (5) trainees. \$2,400.00. This unit price (per person) must include all cost associated with training.
6. First Year Deployment Per Precinct Price for On-Site Support \$368.21. This per precinct price must include all cost associated with on-site support.
7. Total Contract Value for ALL Requirements including G & A\* for First Year Deployment \$53,949,908.\*

\*G & A = all General and Administrative Costs, Profits, Travel, per diem, and ALL costs associated with this contract. Please list each additional cost in an

attachment.

\*\*These are the figures that will be used in the evaluation of your cost proposal.

## OPTION YEAR ONE

8. \*\*Option Year One Unit Price for Additional DRE. \$2,769.90. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.

9. \*\*Option Year One Unit Price for Additional ABS. \$4,500.00. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.

10. \*\*Option Year One price for training Election Officials (Election Superintendent). \$3,000.00. This unit price (per person) must include all cost associated with training.

11. \*\*Option Year One price for training poll workers (Poll Manager). \$52.24. This unit price (per person) must include all cost associated with training.

12. \*\*Option Year One price for training Kennesaw State Center for Elections personnel. \$3,000.00. This unit price (per person) must include all cost associated with training.

13. \*\*Option Year One Per County Price for Election Support. See Attachment A. This per county price must include all cost associated with pre-election service, Election Day service, post election day service and any equipment maintenance.

## OPTION YEAR TWO

14. \*\*Option Year Two Unit Price for Additional DRE. \$2,769.90. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.

15. \*\*Option Year Two Unit Price for Additional ABS. \$4,500.00. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.

16. \*\*Option Year Two price for training Election Officials (Election Superintendent). \$3,150.00. This unit price (per person) must include all cost associated with training.

17. \*\*Option Year Two price for training poll workers (Poll Manager). \$54.85. This unit price (per person) must include all cost associated with training.
18. \*\*Option Year Two price for training Kennesaw State Center for Elections personnel. \$3,150.00. This unit price (per person) must include all cost associated with training.
19. \*\*Option Year Two Per County Price for Election Support. See Attachment A. This per county price must include all cost associated with pre-election service, Election Day service, post election day service and any equipment maintenance.

### OPTION YEAR THREE

20. \*\*Option Year Three Unit Price for Additional DRE. \$2,769.90. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.
21. \*\*Option Year Three Unit Price for Additional ABS. \$4,500.00. This unit price must include all delivery costs, hardware and associated software, licenses and back-up system; election management equipment and associated software and licenses; any related hardware and associated software, with a full warranty, as outlined in 2.5.3.
22. \*\*Option Year Three price for training Election Officials (Election Superintendent). \$3,307.50. This unit price (per person) must include all cost associated with training.
23. \*\*Option Year Three price for training poll workers (Poll Manager). \$57.59. This unit price (per person) must include all cost associated with training.
24. \*\*Option Year Three price for training Kennesaw State Center for Elections personnel. \$3,307.50. This unit price (per person) must include all cost associated with training.
25. \*\*Option Year Three Per County Price for Election Support. See Attachment A. This per county price must include all cost associated with pre-election service, Election Day service, post election day service and any equipment maintenance.

### ANNUAL MAINTENANCE IN OUT YEARS

26. \*\*Annual Maintenance price per DRE unit after the warranty has expired: \$95.00.

27. \*\*Annual Maintenance price per ABS after the warranty has expired: \$150.00.

Note: All pricing submitted must be extended to city and county governments. Failure to agree to this may cause your proposal to be rejected.

Additional Information

Please describe the amount of training to be supplied leading up to Election Day 2002.

Please describe the amount of support to be provided until the time specified by the RFP in 2004.

Authorized Signature \_\_\_\_\_

Date: April 18, 2002

Print/Type Name: Barry Herron

Print/Type

Company Name: Diebold Election Systems, Inc.